

KAAA BOARD MEETING  
THURS., FEB. 19, 2009  
DODGE CITY KS 12:30

CALL TO ORDER:

Tim Tyree  
Robert Grace  
Jeff Chanay  
Jill Jordan  
Terry Jordan  
Wayne Raney  
John Holzmeister  
Craig Stratton  
Tim Bonnell, Jr.

Guests:

Randy Hardy  
Tim Wiebe  
Sandy Wells

MINUTES OF PREVIOUS MEETING:

*MOTION* to approve minutes – second. Carried.

TREASURER'S REPORT:

*MOTION* to approve. Second. Carried.

NEW BUSINESS:

Introduction of Sandy Wells, Exec. Director of OAAA. Board looking into hiring an executive director for the KAAA. Tim feels that we should keep Kathy as treasurer, and asked if Angie would stay involved with the association in some capacity. Sandy was asked what responsibilities she would like to take on – she provided a resume/background information hand out to the board. Sends newsletters for OAAA one to four times a month – depending on information she obtains from outside sources. She has a rep from the OK ag retailer's association who provides her a lot of information for the e-mail newsletter.

Question if the association was planning to keep Chris as our lobbyist – yes. The executive director's position would not include lobbying.

Discussion that we need a "lead or point" person; one main contact for the association, while maintaining Kathy as treasurer, and Angie in a more limited capacity.

Sandy was questioned as to whether or not she really wants to take on this position – because it is a lot of work, however, since she is retired from full time work, she does have time to devote to association work. Tim mentioned that a major part of this position would be keeping in closer contact with Chris to keep us more up to date on legislative matters.

Tim Bonnell recommended that we discuss the matter further in executive session, to decide what action KAAA wants to take on the matter of hiring Sandy or not, and for what tasks she might be responsible. Sandy does not currently maintain the OAAA website. Currently KAAA pays Angie as an independent contractor – not as an employee. OAAA actually employees Sandy, so that is another area of discussion.

Sandy left the meeting at this time.

Tim Tyree said he spoke with NATA – who pays their executive director even more than Sandy is asking for us.

Discussion as to whether we would Sandy to take over as treasurer, or maintain Kathy in that capacity. This appears to be a major part of the job.

Any problems with forwarding KAAA information to an OK address? Will some people question why we didn't hire someone from Kansas?

Tim is proposing offering Sandy \$12,500. \$1,500. for Kathy and \$1,500. for Angie, for a total of \$15,000., total pay for the whole aspect of our association's needs, outside what we pay Chris for lobbying. Board also recommends offering this to Sandy on a one year basis – to be reviewed after one year.

Jeff suggested that if after a year we see that this new arrangement is working, and we need to gain more funding to pay for the position, we can do a minimal dues increase to help increase funding.

*MOTION* to offer Sandy \$12,500. for her position, with \$1,500. to Kathy and \$1,500. to Angie and see what Sandy says. Workload and transition of tasks to be determined as we go. Second. Carried. No treasury work, and help for convention.

Have Sandy send a monthly newsletter, with a hyperlink to the website for the complete version or a reference to the website also.

During the meeting, Jill Jordan called Kathy Diehl who wants very much to continue as our treasurer, doesn't mind maintaining the membership and doesn't really want any pay. Board feels that we should pay her something. Motion stands as presented.

Board wants a job outline and possibly a contract with Sandy – in particular outlining that she is an independent contractor. Contract should include scope of employment, term, compensation.

#### COMMITTEE REPORTS:

##### Legislative:

Robert relayed Chris' e-mail notification about fee programs that were supposed to revert back to lesser amounts at the end of this year and now won't, they'll be maintained at their current levels, and few fees that will be increased minimally. Also, the state is thinking of taking any unused funds from its various departments at year end to throw into the general fund, instead of letting those funds remain in the respective departments funds.

##### Insurance: Tim Bonnell, Jr.

Premiums are staying pretty much "as expiring" unless an insured has had claims. More insurance carriers in both ag and personal lines, which lowered rates to gain market share. Tim warns that the low rates we're seeing right now can't be maintained for the long term. Losses haven't dropped in conjunction with the rates dropping, so rates will have to rise again at some point to make up for losses. In addition, due to the current economy, insurance companies aren't making the interest income that they have in the past, so insurance companies aren't able to offset their reduced rates with interest income. Tim reported that 17% of corporate jets in America are for sale, due to current economy.

##### Membership: no report

##### NAAA – Jeff Chanay (for Doug)

NAAA is working on tower reporting, with so many cell and wind towers being built, NAAA is trying to get reporting of towers before they're built.

Clean water act. NPDES – EPA version was on the books last year and was accepted by NAAA. The sixth circuit court decision nullified the EPA version. New version will require applicators to pull a permit before spraying next to ANY body of water, no matter how small or large. Nebraska trying to get a form to apply for one permit a year, not per application. Section 301 part A of the clean water act is where this regulation comes from. The court that made this decision consisted of six judges, but only three were involved in this decision. NAAA is trying to appeal the decision, since it was not a majority decision.

NAAA has purchased three lightweight and easily set up booths, which they will send to state associations for display at state conventions. They have also put together a promotional video of aerial application.

South Point will not host the NAAA again – they have decided to be the host hotel for the NFR, and have committed their entire hotel and all rooms to the rodeo. The NAAA convention committee is preparing to do more site searches for future locations. This year's convention will be held in Reno. Other possible sites are Savannah and Ft. Worth.

PAASS is still ongoing.

Large aircraft security program – major aviation industries are all very much against it.

Public Relations: No Report.

Fire Suppression: No Report.

WKAAA / Scholarship: WKAAA will deliver commodity packets on Tuesday, March 10. Jill is coordinating with Chris as to office locations of legislators who have been moved due to construction in the capitol building. We know of two applicants for the scholarship at this time – both from the same school.

Convention: Hutchinson will be the 2009 location, and there will be an opening event at the Cosmosphere. Board would like to put together a site search committee to look into other locations to see if we can go somewhere else on a rotating schedule, or just make the commitment to stay in Hutchinson.

OLD BUSINESS:

Combined Convention. Tim Tyree said there was no discussion of this issue at this year's OAAA convention. Randy said that a couple of people talked about it in Nebraska, but no definite action. Randy and Tim Bonnell both stated that the allied will go wherever the convention is, and for a lot of allied, it would be easier, because it would be less traveling. It all comes down to how to split up the income and expenses, and who's schedule is going to be used and working out locations. Most people concede that they would attend no matter where the convention is, but right now the membership isn't quite ready to accept the idea. It's still a good idea, but may not come together soon.

Also, combined convention will have to coordinate recert requirements and may require an extra day, or get the state ag departments to coordinate their recert requirements. OK and NE both have an aerial category, although NE doesn't regulate theirs anymore.

A specific committee should be established, from each state to look into this to take it any further.

Aerial category on KDA licenses. Do we want this or not? KDA has said that IF KAAA wants this, let KDA know and they'll work with us. However, KDA is not going to take any action on the matter unless they are approached by KAAA first. This may become more of an issue with recert of other states.

Is NAAA taking any further action on the EPA test that we tried out a couple of years ago? Robert feels that we should tell Jeanne at KDA that we're still considering the aerial category, but we want to see what's happening with the NAAA aerial standardized test. Per Doug, via phone, NAAA is getting the standardized test published, he feels it may put together yet this year. It is Doug's understanding that the test will be made available to states to see if they want to adapt the NAAA test as their standard.

**INVESTMENT MONIES TO BE REINVESTED:**

Overwhelming consensus by the board that Kathy is doing a fantastic of managing the association's funds, and there is no question that we should do as Kathy suggests.

*MOTION* that we employ of all Kathy's recommendations as to the investments. Second. Carried.

Invest the scholarship funds into a 2 year CD.

Follow up with Sam Styron on doing leadership training.

**TV Ads:**

*MOTION* to drop the ad this year, not that many people even see the ads and allied put in a major part of the funding – which may be needed elsewhere in their budgets. Second. Carried.

NAAA members who show that they're KAAA members, who aren't How do we handle this?  
Send a letter to these people that we have been advised that they have indicated a KAAA membership status to gain their NAAA membership. We don't show them as a current member. Send a completed KAAA membership application and an invoice for dues. 30 day deadline or we'll notify NAAA.

Get Convention schedule and get the entertainment for the second evening going early, and notify allied members for sponsorship funds early this year, as many may have more limited budgets this year.

ADJOURN: 3:00